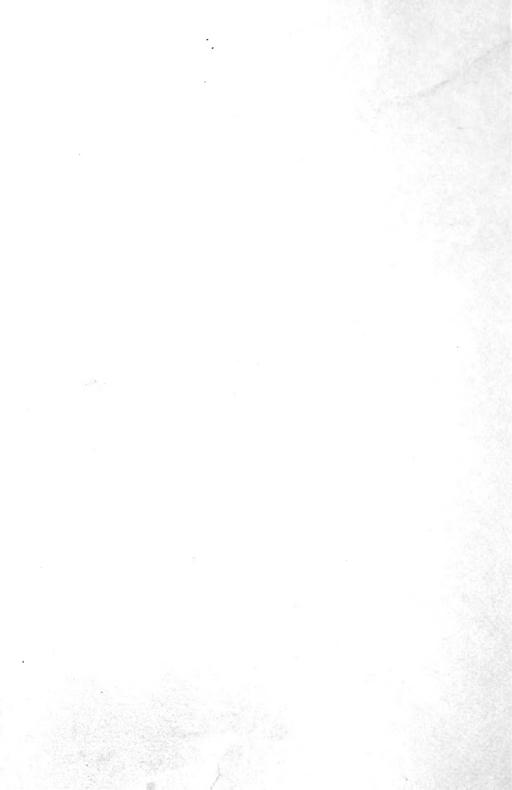
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J. C. Hale Nursery Co. U.S. Department remnessee Washington, D. C.

TO THE TRADE



We present herewith our annual trade list, and we are better prepared than before to handle your business. We have a branch nursery at Chattanooga, Tenn., which affords us the best shipping facilities in the South, being a central railroad point. For this reason we expect to make Chattanooga this season our main shipping point.

GUARANTEE—We use the greatest care possible to have our stock true to name in all instances, and should any prove not true, we stand ready to replace it free of charge or refund the purchase price, but do not hold ourselves liable to other damages than are herein named, and all our sales are made with this understanding.



Tennessee State Board of Entomology

KNOXVILLE, TENN.

Certificate of Nursery Inspection

Number 87.

Season 1912-13

THIS IS TO CERTIFY. That in accordance with an Act of the Legislature, approved April 17, 1905, the nursery grounds of J. C. HALE NURSERY CO.. at Winchester, County of Franklin. State of Tennessee, were inspected by C. R. Spangler and J. E. Blake on August 30, 1911. The growing nursery stock was apparently free from San Jose Scale and other dangerously injurious insect pests and plant diseases.

Said nursery is equipped for fumigating all nursery stock.

This certificate has reference to insects and diseases, and is not otherwise to be considered as an endorsement of the parties to whom issued; it does not apply to stock not grown in the aforesaid nurseries unless such stock is covered by proper certificate in favor of the nursery where grown. It is not transferable and may be revoked for cause. Said certificate becomes invalid after August 1st, 1913, and cannot be legally used after that date.

G. M. BENTLEY, State Entomologist and Plant Pathologist

Terms, Rates and Shipping Instructions

SHIPPING—Please give shipping directions, whether by freight or express; also route. When no route is designated, we exercise our best judgment without assuming any responsibility, after goods are packed, except for our own mistakes.

TERMS—Cash or satisfactory reference before shipment. To responsible, prompt-paying parties, we extend the usual time.

PACKING—We have had years of experience in packing and pride ourselves in that particular, having shipped peach trees to far-away Italy, and they arrived at their destination in fine condition. We use tight, paper-lined boxes, and pack with moss and shingle-toe. Usual charges for boxing and packing.

CLAIMS—All claims for errors, shortage in count, or bad condition of stock on arrival must be made within ten days after receipt of goods, which will be promptly corrected if our fault; but old, stale claims coming in after the above date will not be considered by us.

CAUTION—All orders are accepted on condition that they shall be void should any injury befall the stock from frost, hail, fire or other causes beyond our control.

APPLES-One-Year Grafts

Per 100	Per 1000
First Class, 4 to 5 feet, whips \$12 50	\$90 00
First Class, 3 to 4 feet, whips	80 00
First Class, 2 to 3 feet, whips 8 00	70 00

Varieties

Arkansas Black	Red Astrachan	Black Ben Davis
Gano	Shockley	Horse Apple
Rome Beauty	Yates	Maiden's Blush
Yellow Transparent	Striped June	Stavman's Winesap
Mo Pippin	Ben Davis	Wealthy
Summer Queen	Grimes' Golden	Early Harvest
York Imperial .	Kinnard's Choice	Johathan
N. W. Greening	Red Limbertwig	Newton
L. S Pearmain	Transcendent Crab	Spitzenhurg
Red June	Wolf River	Winesap

ONE YEAR PEACH

Pe	r 100	Per 1000
4 to 6 feet, 3-4 to 1 inch\$	00 01	\$70 00
4 to 5 feet, 5 8 to 3-4 inch	() + ()	70 00
3 1-2 t > 5 feet, 9-16 to 5 8 inch	8 60	65 00
3 to 4 feet, 1 2 to 9-16 inch.	7 00	55 00
3 to 4 feet, 7-16 to 1-2 inch	7 (.0	50 00
3 to 4 feet, less 7-16 inch	6 00	40 00
2 to 3 feet	5 00	30 00
1 to 2 feet	4 00	20 00

Varieties

Alexander Belle of Georgia	Fox's Seedling Family Favorite	Reeves' Favorite Smock
Carmen	Greensboro	Slappy
Chair's Choice	Hiley	Sneed
Champion	Heath's Cling	Salway
Chinese Cling	Lemon Cling	Stump
Crawford's Late	Mayflower	Victor
Crawford's Early	O. M. Cling	Waddell
Captain Eades	O. M. Free	Wonderful
Elberta	Piquett's Late	Yellow St. John

Peach June Buds

We have a very fine block of June Budded Peach to offer the trade this season. Those June Buds will be well graded, nice stocky trees, a leading assortment of varieties.

P	er :	100	Per 1000
Heavy, well branched, 3 to 4 feet	\$8	00	\$55 00
Stocky, well branched, 2 to 3 feet	6	00	40 00
Nice, well graded, 1 to 2 feet	5	00	30 00
Nice, 3 to 10 inches, suitable for lining out	4	00	20 00

Keiffer Pears, One Year, Extra Fine

Grafted on Branched French Seedlings

Pe	er 1	00	Per 1000
One year, 5 to 6 feet, whips	512	00	\$100 00
One year, 4 to 5 feet, whips	10	00	9 0 (0
One year, 3 to 4 feet, whips	9	00	75 00
One year, 2 to 3 feet, whips	8	00	55 (0
One year, 1 to 2 feet' whips	6	00	35 (0

One Year Sour Cherry

Limited Supply

Per 100	Per 1000
One year on Mahaleb, 3 to 4 feet\$12 50	\$100_00
One year on Mahaleb, 2 to 3 feet 10 00	90 00
One year on Mahaleb, 1 to 2 feet 8 00	70 00

California Privet

One and Two Year

Pe .	er 100	Per 1000
Two year, well branched, heavy, 4 to 5 feet	5 00	\$30 (0
Two year, well branched, heavy, 3 to 4 feet.	4 00	20 00
One year, well branched, 2 to 3 feet	3 00	15 00
One year, well branched, 1 to 2 feet	2 00	10 00

We also have to offer 200,000 strawberry plants in a general assortment of varieties at reasonable prices. Also 50,000 Asparagus, two-year roots at a low price to close out. Ask for prices.

100 large Magnolias 4 to 6 feet, at 50 cents each; 200, 3 to 4 feet at 35 cents each; 200, 2 to 3 feet, at 25 cents each; 50, 1 to 2 feet, at 15 cents each.

1,000 Dorothy Perkins, two year field grown roses, cut back last spring and in order to close the entire lot out in 100 lots and up, will make the price \$12.50 per 100.

Have 100 Madam Plantier, same age and grade, at same price.

Large surplus of German Iris at \$8.00 per 100.

SURPLUS LIST

Of Ornamental Department, Shrubs and Shade Trees

1,000 Spiraea Billardi, extra fine heavy clumps, 4 to 5 feet, 10 cents; 3 to 4 feet, 8 cents; 2 to 3 feet, 6 cents.

150 Spiraea Van Houttei, 3 years, heavy bushy, 3 to 4 feet, 10 cents; 2 to 3 feet, 8 cents.

200 Althea, very bushy, 3 to 4 feet, 15 cents; 2 to 3 feet, 10 cents; 1 to 2 feet, 8 cents.

2,000 Deutzia, Pride of Rochester, extra heavy, 4 to 5 feet, very bushy, 10 cents; 3 to 4 feet, 8 cents; 2 to 3 feet, 6 cents.

100 Golden Bell, 10 cents.

100 Smoky Tree, extra heavy and bushy, 4 to 5 feet, 10 cents; 3 4 feet, 8 cents; 2 to 3 feet, 6 cents

200 Umbrella China, extra fine, 3 years old, 4 to 5 feet, 15 cents; 3 to 4 feet, $12\frac{1}{2}$ cents; 2 to 3 feet, 10 cents.

400 American Black Walnut, 3 to 4 feet, 10 cents; 2 to 3 feet, 8 cents.

1,800 Tulip Poplar, 6 to 8 feet, $12\frac{1}{2}$ cents; 5 to 6 feet, 10 cents; 4 to 5 feet, 8 cents; 3 to 4 feet, 6 cents; 2 to 3 feet, 5 cents.

600 White Locust, heavy, 10 to 15 feet, 25 cents.

100 American Elm, 10 to 12 feet, 15 cents; 1000 American Elm, 3 to 6 feet, 10 cents.

700 Box Wood, 6 to 12 inches, 8 cents; 400 3 to 6 inches, 6 cents. 50,000 assorted two year Blackberries, from suckers, at \$10.00 per 1,000.

Send us your want list on the above surplus as we must close it out this season, and in large lots, or, to clean up the entire lot, will make special prices.

Address all communications to

J. C. HALE NURSERY Co., Winchester, Tenn.

Cive specific shipping instructions, stating the shipping point and name the railroad on which it is located. State also whether to ship by freight or express.